

DISCUSSION DOCUMENT

# Green Hydrogen in India

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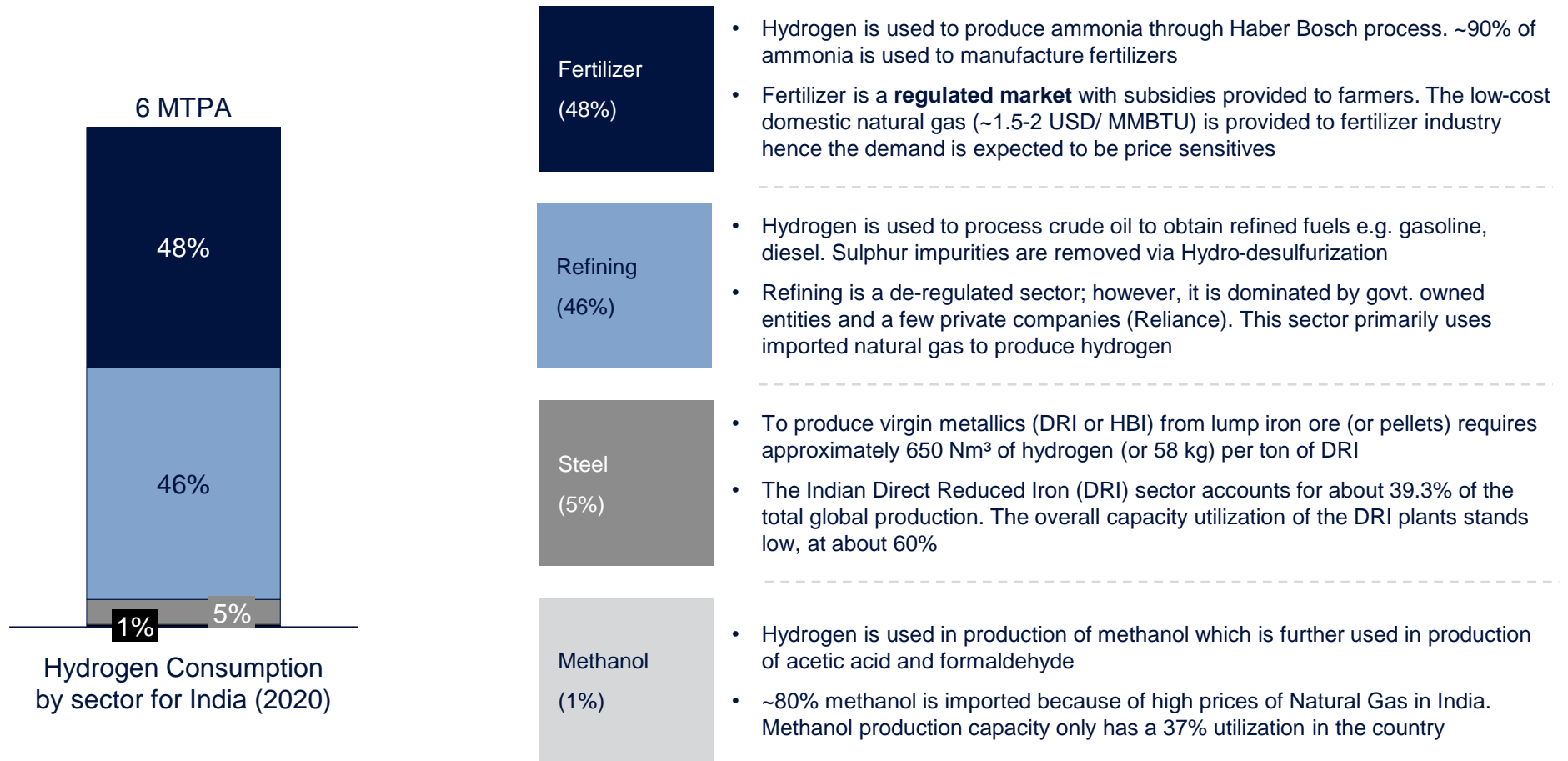
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India is among the largest consumers of hydrogen with 6 MTPA domestic production & consumption; majority consumption is in two sectors – 1. Fertilizers (48%) where hydrogen is used to produce ammonia/urea and 2. Refineries (46%) for hydro-desulfurization

**Hydrogen consumption in India by sectors**  
MTPA

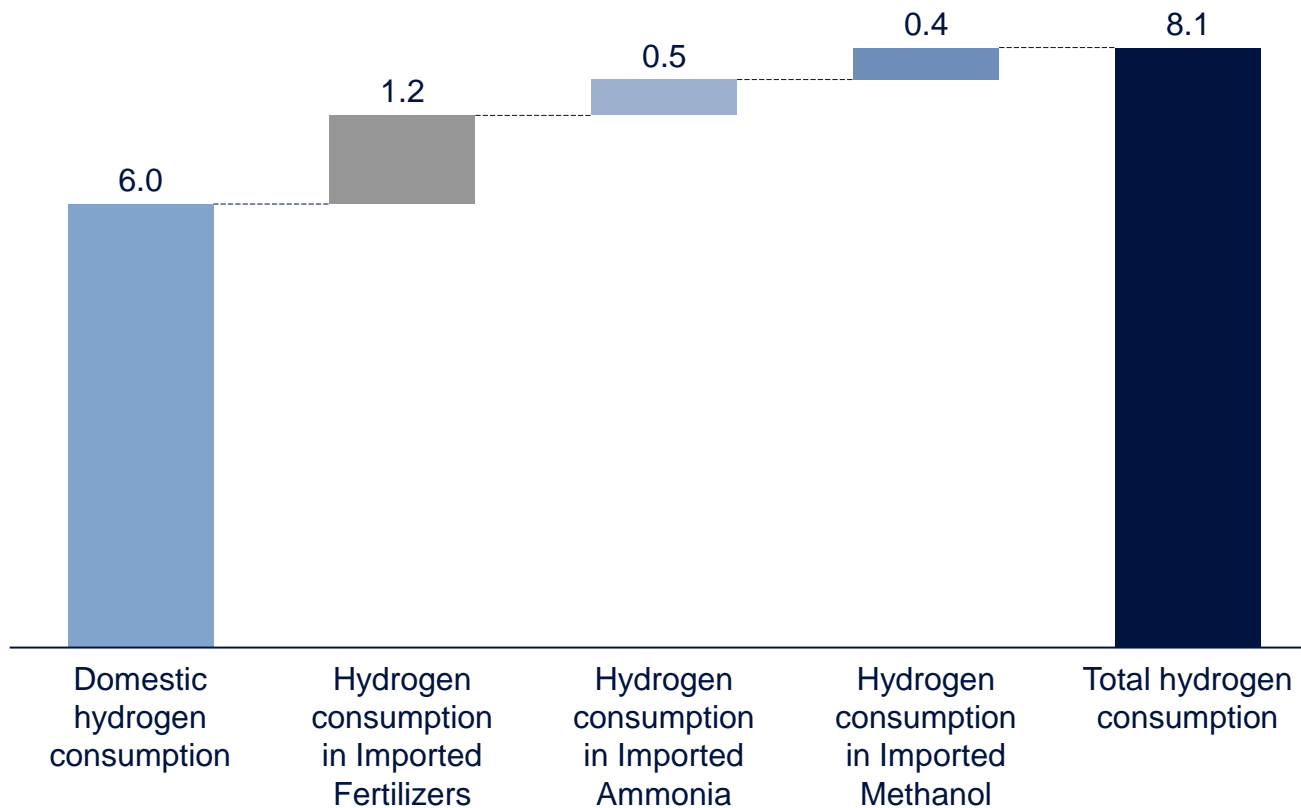


Note: DRI – Direct Reduced Iron; HBI - Hot Briquetted Iron

2 | Source: TERI; MNRE; NITI Aayog; World Steel Association; MEC+ analysis

Import of hydrogen related compounds like fertilisers, ammonia and methanol lead to additional demand of 2.1 MTPA, increasing the total hydrogen consumption to ~8.1 MTPA

**Cumulative hydrogen demand in India from domestic production and imports**  
MTPA



- India imports ~14.64 MTPA of fertilizers and 2.41 MTPA of ammonia primarily from Saudi Arabia (0.72 MTPA), Qatar (0.46 MTPA) and Ukraine (0.25 MTPA) due to competitive costs (due to availability of low-cost natural gas/coal)
- Considering the push for indigenous production, additional demand for green hydrogen may emerge

Note: Hydrogen imported through urea and DAP are considered for hydrogen consumption in imported fertilizers, urea and DAP per kg contains ~0.57kg & ~0.2kg of ammonia and hydrogen/kg of ammonia ~(0.17-0.2)kg; hydrogen/kg of methanol ~ 0.19kg

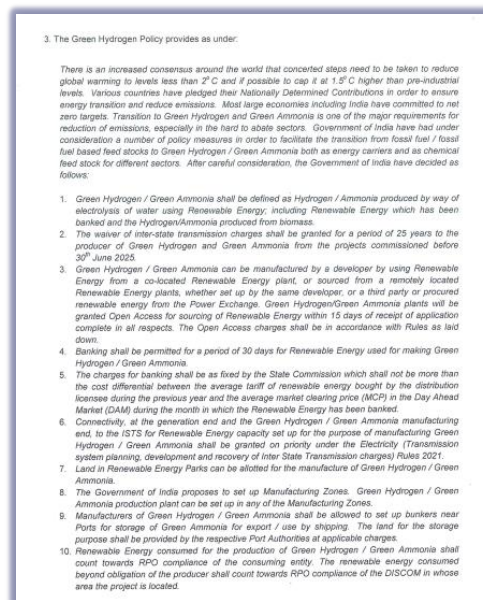
3 | Source: PIB; TERI; MNRE; EXIM Data Bank (Govt. Of India); MEC+ analysis

Through National Hydrogen Mission, Govt. aims to replace the domestic hydrogen consumption with green hydrogen, while developing India into a global export hub for hydrogen technology, hydrogen and its derivatives

## Aim of the National Hydrogen Mission

- To lay down the vision, intent and direction for harnessing hydrogen energy
- To develop India as a global hub for manufacturing of hydrogen and fuel cells technology across the value chain
- To put forward specific strategy for the short term (four years), and broad strokes principles for long term (10 years and beyond)
- To facilitate demand creation in identified segments. Possible areas include suitable mandates for use of green hydrogen in industry such as fertilizer, steel, petrochemicals etc
- Major activities envisaged under the mission include:
  - Creating volumes and required infrastructure
  - Demonstrations in niche applications including transport and industry
  - Goal-oriented research & development
  - Facilitative policy support
  - Putting in place a robust framework for standards and regulations for hydrogen technologies.
- To aid the government in meeting its climate targets and making India a green hydrogen hub. This will help in meeting the target of production of five million tonnes of Green hydrogen by 2030

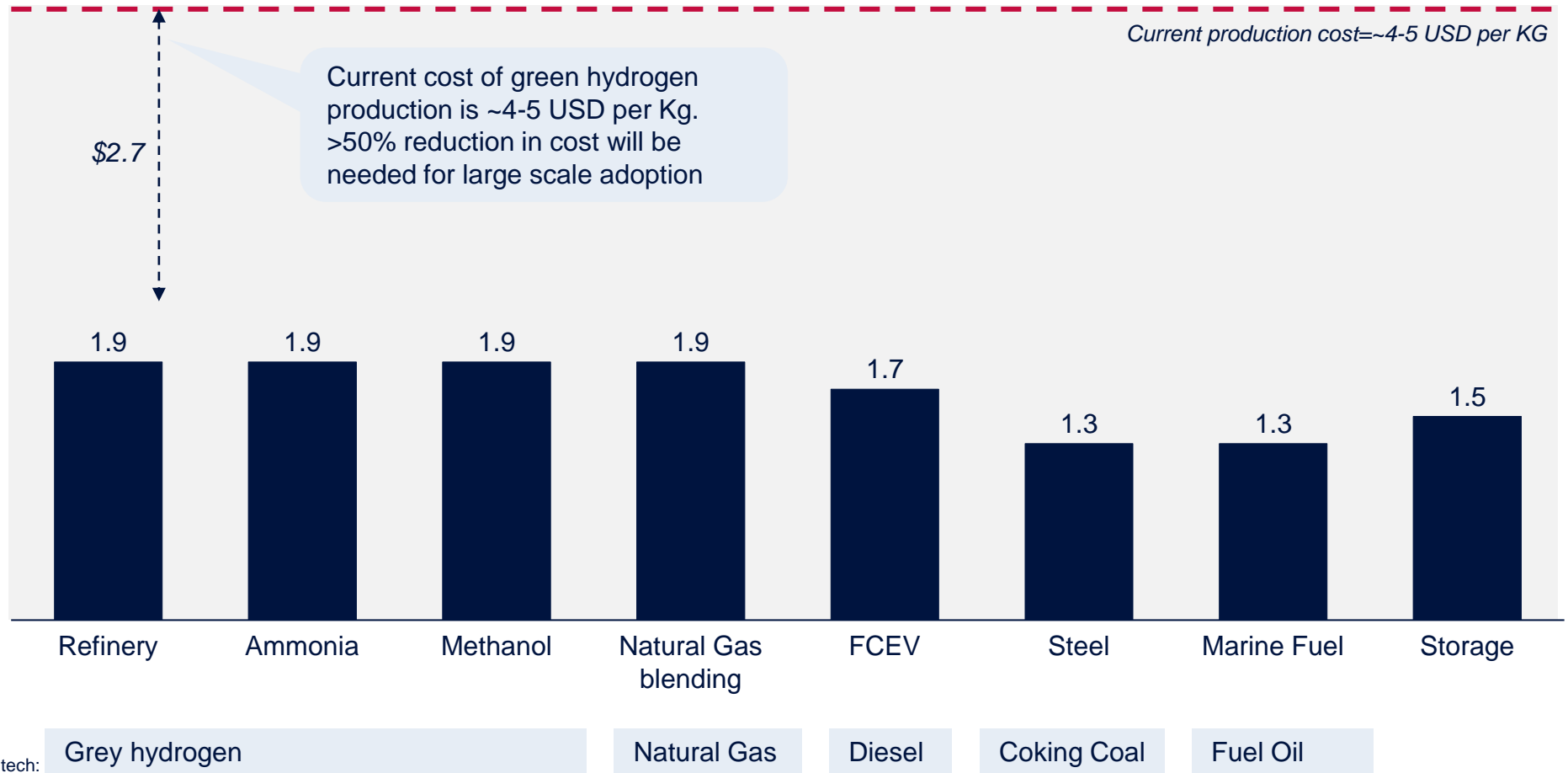
## MNRE and NITI Aayog have published policy inputs



# The biggest barrier for large scale green hydrogen adoption is the cost of production

## Required cost of hydrogen production for breakeven against conventional technologies in India

USD/kg



To overcome the barrier, Govt. released first phase of India's Green Hydrogen Policy in Feb 2022, providing framework and incentives to inputs of green hydrogen covering RE power, land and grid

### Vision and Ambition

- Policy considers H<sub>2</sub> and Ammonia as an essential part of the decarbonization plans, especially for the hard to abate sectors
- Target of production of 5 million tonnes of Green hydrogen by 2030

### Policy mandates and timeline

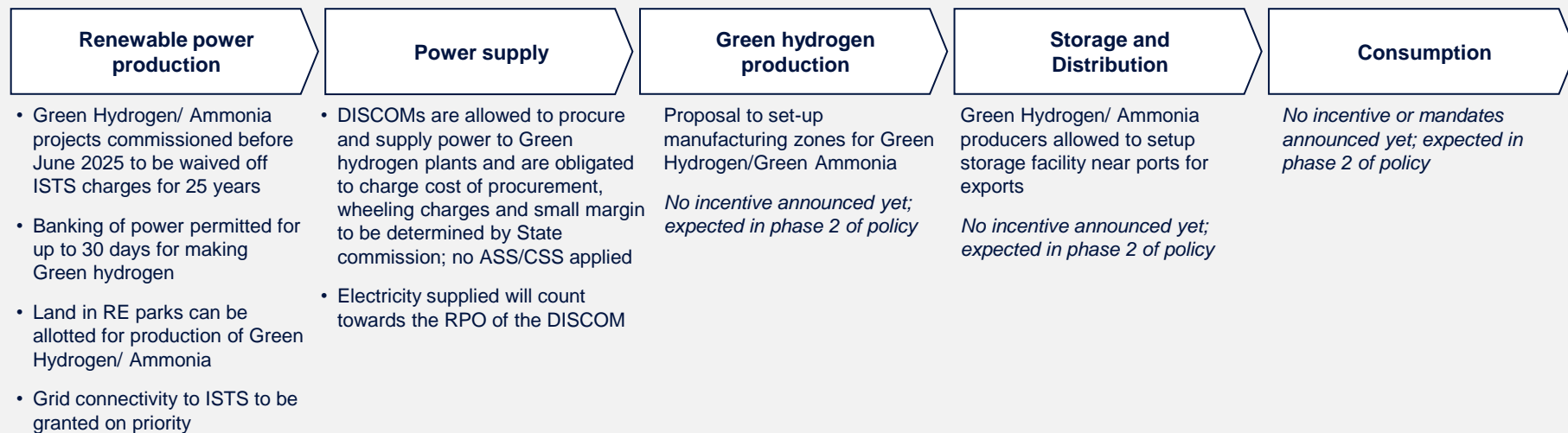
*No clear mandates and timelines have been identified in the policy*

To achieve competitive prices, MNRE will aggregate demand from different sectors & have consolidated bids

### Governance

- MNRE is planning to establish a single portal for all statutory clearances and permissions required across the hydrogen value chain
- The authorities/ agencies to provide clearances in a time-bound manner, preferably within 30 days of application

### Incentives and Funding

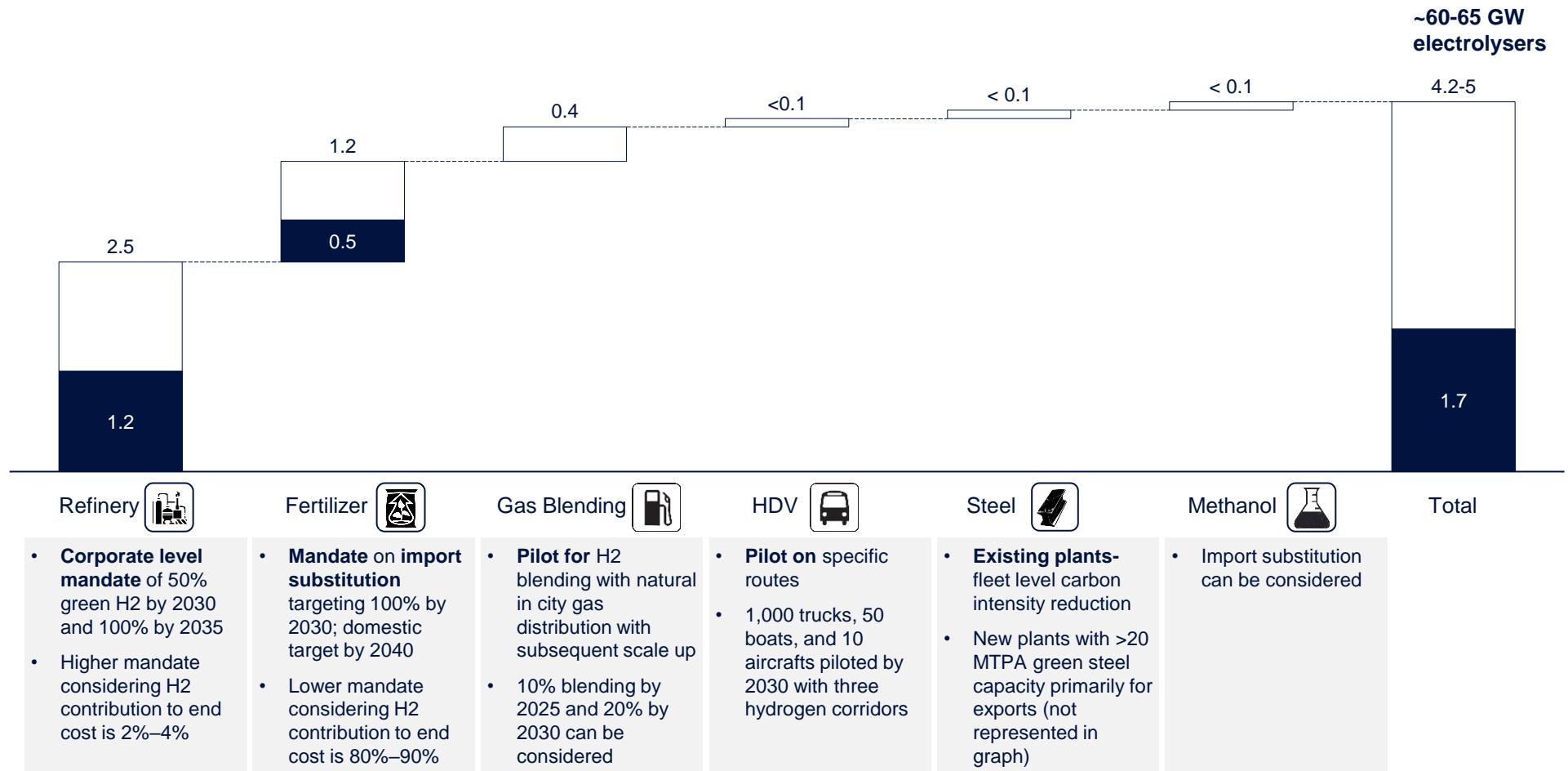


Note: DISCOM- Distribution Company; ISTS – Inter State Transmission Charges; RPO – Renewable Power Obligation; PLI – Production Linked Incentives; MNRE – Ministry of New & Renewable Energy

The phase 2 is still awaited, however multiple documents have since been published; NITI Aayog envisages three main strategies– Mandates, Clusters, Corridors– for domestic demand creation of 4.2 to 5 MTPA

Domestic green hydrogen consumption in 2030 envisaged by NITI Aayog MTPA

□ Mandates and VGF  
 ■ Demand at cost parity

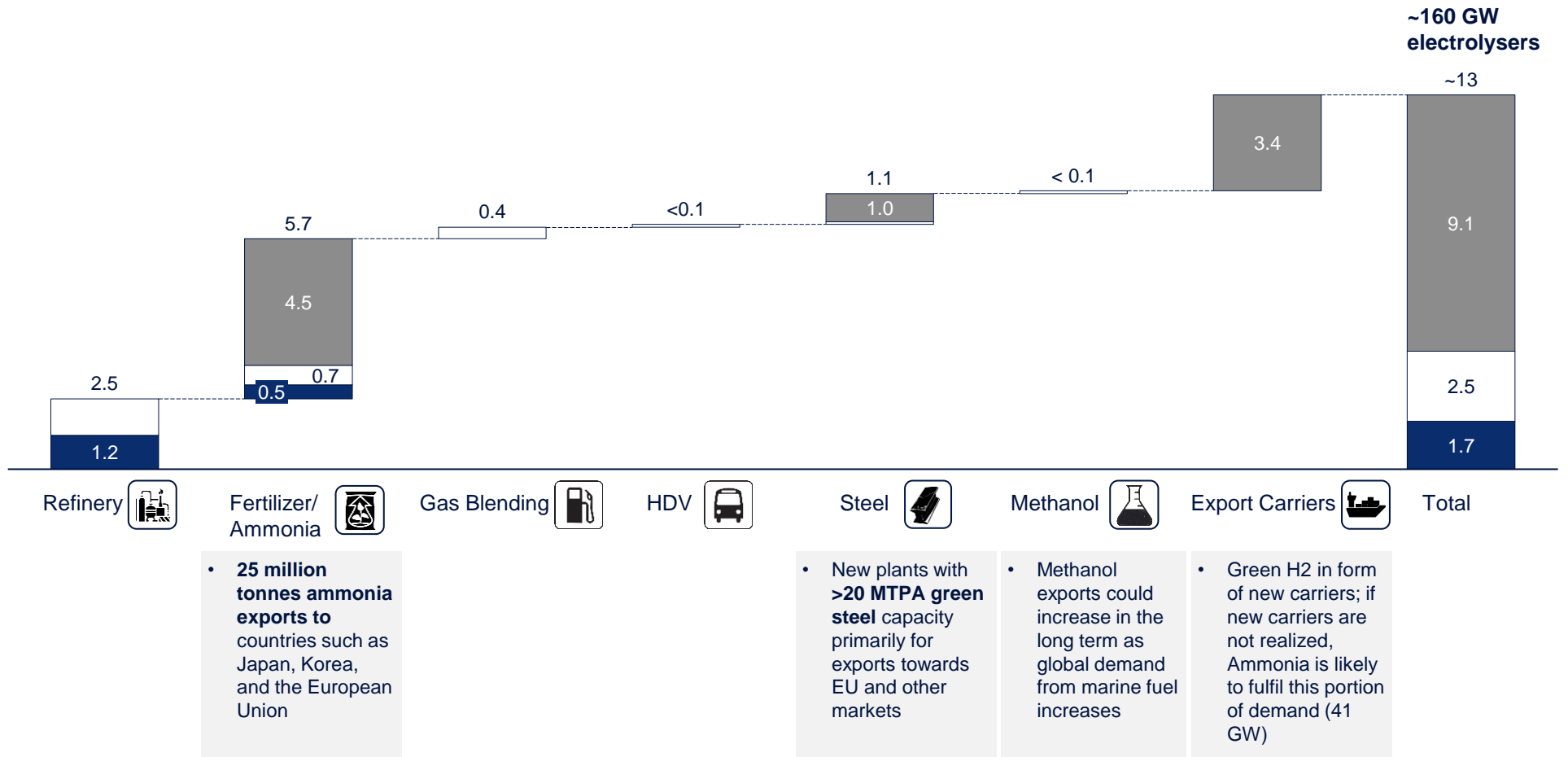


Note: 1 million tonnes of green hydrogen corresponds to around 11-13 GW of electrolyser capacity (NITI Aayog)

# NITI Aayog Vision is to have ~13 MTPA green hydrogen production in India by 2030 for domestic and export markets

## NITI Aayog Vision 2030 for green hydrogen production including exports MTPA

Export  
 Demand at cost parity  
 Mandates and VGF

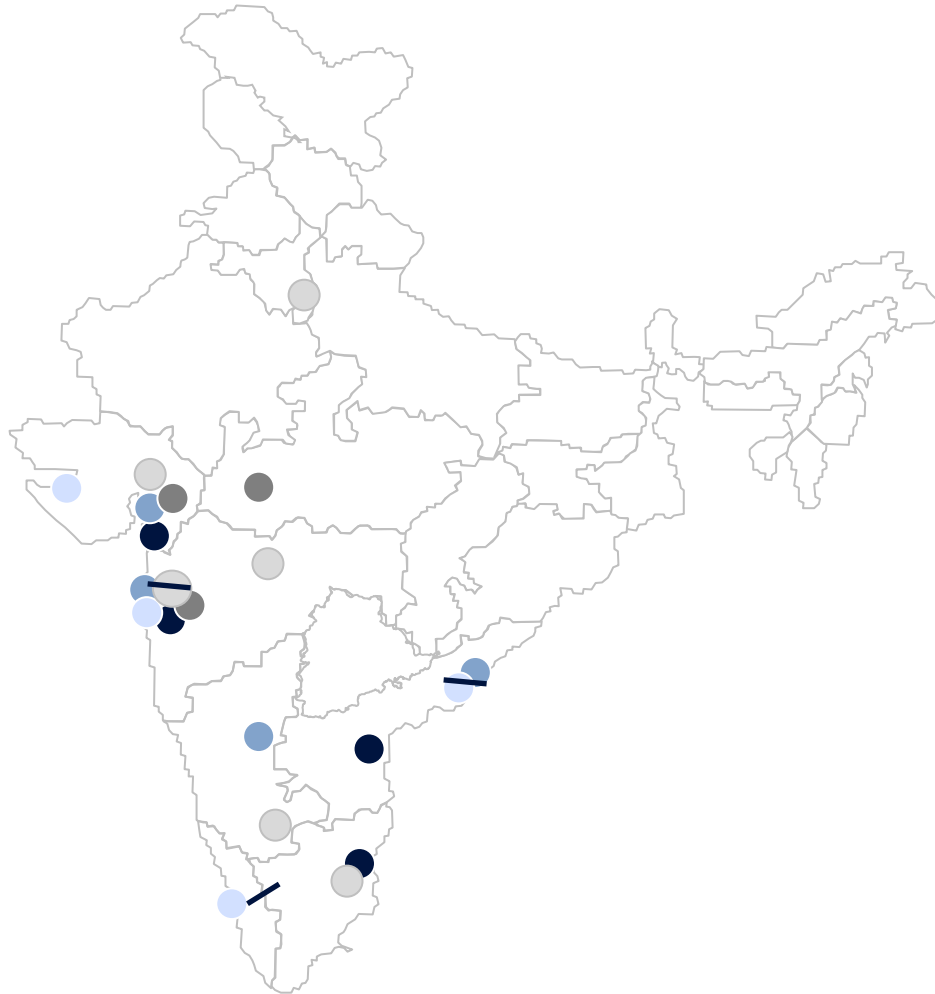


Note: 1 million tonnes of green hydrogen corresponds to around 11-13 GW of electrolyser capacity (NITI Aayog)



# Maharashtra and Gujarat proposed to have the greatest number of consumption hubs as per IH2A's proposed 25/25 Development Plan for National Green H2 Projects, Hubs

## Proposed hydrogen clusters by Indian Hydrogen Alliance



## Type of clusters, details and legend

Green H2, NH3/Fertilizer Hubs	<ul style="list-style-type: none"> <li>• Ankleshwar-Bharuch-Dahej/Gujarat*</li> <li>• Pune-Nhava Sheva/ Maharashtra</li> <li>• Nellore OR Vizag/ Andhra Pradesh</li> <li>• Chennai/ Tamil Nadu</li> </ul>	●
Green H2 Steel Plants	<ul style="list-style-type: none"> <li>• Bellary/Karnataka*</li> <li>• Hazira/ Gujarat</li> <li>• Dolvi/ Maharashtra</li> <li>• Vizag/ Andhra Pradesh</li> </ul>	●
Green H2 Refineries	<ul style="list-style-type: none"> <li>• Jamnagar or Vadodara/Gujarat</li> <li>• Mumbai/Maharashtra</li> <li>• Kochi/Kerala</li> <li>• Vizag/ Andhra Pradesh</li> </ul>	●
Heavy-Duty Transport	<ul style="list-style-type: none"> <li>• MAH2 Mumbai-Pune/Maharashtra*</li> <li>• KochiH2-Coimbatore/Kerala-Tamil Nadu</li> <li>• Vizag/ Andhra Pradesh</li> </ul>	—
H2-CGD Networks	<ul style="list-style-type: none"> <li>• Indore CGD/ Madhya Pradesh*</li> <li>• Pune CGD OR Nagpur CGD/ Maharashtra</li> <li>• Vadodara CGD/ Gujarat</li> </ul>	●
Waste to H2 cities	<p>Seven Municipal projects</p> <ul style="list-style-type: none"> <li>• Pune*, Nagpur, Mumbai, Delhi, Bangalore, Chennai, Ahmedabad</li> </ul>	●

Note: \*Indicative project SPV structures; H2 – hydrogen; Fert. Hubs – Fertilizer Hubs; CGD- City Gas Distribution; NH3 – Ammonia

38 projects have been announced, 22 of them have moved beyond initial stages; ~67% of the total volume is within refineries driven by possible mandates followed by blending and other pilot projects

**Project pipeline based on end use case**

Hydrogen (Tonnes per Annum)

**Green hydrogen project pipeline**

		Project name	Project status	Location	End use case	Electrolyser capacity(MW)	Project Capacity (H2 TPA)
10,024	Refinery	OIL	Commissioned	Assam	Gas Blending	0.1	3.7
		ACME	Commissioned	Rajasthan	Ammonia	1.5	228**
2,280	Multi-purpose	L&T*	Commissioned	Gujarat	Manufacturing	0.8	16.4
		ACME	Commissioned	Rajasthan	Pilot	NA	NA
		Hygenco	Commissioned	Madhya Pradesh	Pilot	NA	NA
1,573	Gas Blending	NTPC	Under Construction	Gujarat	Gas Blending	0.0065	NA
		NTPC	Under Construction	Andhra Pradesh	Microgrid	0.24	18.3
730	Methanol	HPCL	Under Construction	Andhra Pradesh	Refinery	2.5	370.0
		NTPC	Under Construction	Madhya Pradesh	Methanol	5	730.0
228	Ammonia	GAIL	Under Construction	Madhya Pradesh	Gas Blending	10	1569.5
		Hygenco (Jindal)	Under Construction	Madhya Pradesh	Steel	0.5	75**
75	Steel	NTPC	Under Construction	Leh	Mobility	NA	29.2
		NTPC - Netra	Under Construction	Uttar Pradesh	R&D	NA	52.0
		MAHAPREIT	EOI/NIT	Maharashtra	Refinery	1	146.0
29	Mobility	BPCL	EOI/NIT	Maharashtra	Gas Blending	5	NA
		Chennai Petroleum (IOCL)	EOI/NIT	Tamil nadu	Refinery	NA	1000-5000
		GIPCL	EOI/NIT	Gujarat	Multi-purpose	5 & 10	2280**
18	Microgrid	IOCL - Mathura	EOI/NIT	Uttar Pradesh	Refinery	40	5000.5
		IOCL - Panipat	EOI/NIT	Haryana	Refinery	16	2007.5
106	Others	NTPC *	EOI/NIT	NTPC Power Plant	Co-firing	NA	5.5
		MAHAGENCO	EOI/NIT	Maharashtra	Turbine cooling	NA	15.8
		SJVN Ltd	EOI/NIT	Himachal Pradesh	Feedstock – HVOF coating	NA	15.8

Note: \*L&T commissioned capacity at 0.38 MW; \*\*1 MW electrolyzer to produce ~150 TPA hydrogen; IOCL- Indian Oil Corporation Ltd; NTPC- National Thermal Power Corporation Ltd; BPCL: Bharat Petroleum Corporation Ltd; GAIL- Gas Authority of India; L&T- Larsen and Toubro; MAHAPREIT-Mahatma Phule Renewable Energy and Infrastructure Technology; CPCL-Chennai Petroleum Corporation Limited; HPCL- Hindustan Petroleum Corporation Ltd; GIPCL- Gujarat Industries Power Company Ltd; OIL- Oil India Limited; SECI- Solar Energy Corporation of India; EOI/NIT – Expression of Interest/Notice Inviting Tender

## Remaining 16 projects are in planning stage, majority of which focus on ammonia exports

### Project pipeline based on end use case Hydrogen (Tonnes per Annum)

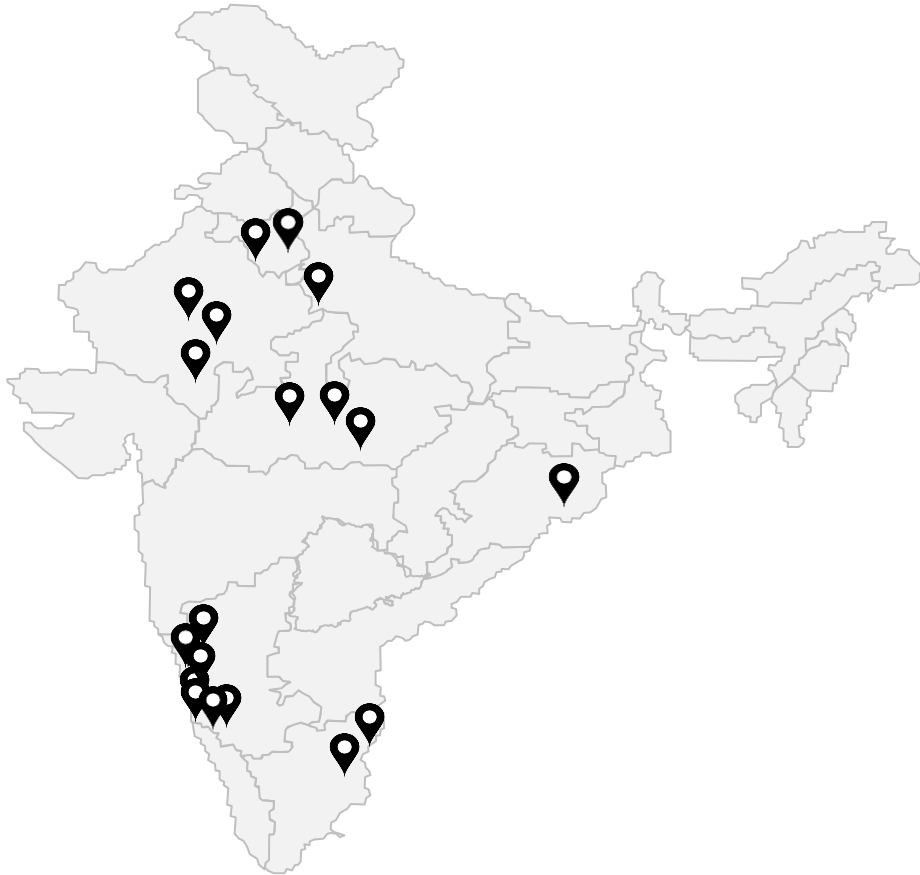
### Green hydrogen project pipeline (Projects in the initial stages)

Project pipeline based on end use case Hydrogen (Tonnes per Annum)		Green hydrogen project pipeline (Projects in the initial stages)				
		Project name	Project status	Location	End use-case	Specification
13,51,800	Ammonia	ACME Group	Proposal Cleared	Karnataka	Ammonia	1.2 MTPA NH3
		ReNew Power	Proposal Cleared	Karnataka	Ammonia	1 MTPA NH3
		Avaada	Proposal Cleared	Karnataka	Ammonia	1 MTPA NH3
21,900	Mobility	JSW (Green Hydrogen)	Proposal Cleared	Karnataka	Ammonia	<i>Not Available</i>
		Renew Power	Proposal Cleared	Odisha	Ammonia	0.1 MTPA NH3
		ACME Group	MoU	Tamil Nadu	Ammonia	1.1 MTPA NH3
		Avaada	MoU	Rajasthan	Ammonia	1 MTPA NH3
		Jakson	MoU	Rajasthan	Ammonia	0.365 MTPA NH3
3,103	Refinery	ABC Cleantech	MoU	Karnataka	Ammonia	1 MTPA NH3
		Petronas	MoU	Karnataka	Ammonia	0.5 MTPA NH3
		Greenko – Keppel	MoU	India	Ammonia	0.25 MTPA NH3
		Avada group	Planning	Madhya Pradesh	Ammonia	<i>Not Available</i>
		O2 Power	Planning	Karnataka	Ammonia	<i>Not Available</i>
77	Steel	BORL (BPCL)	Planning	Madhya Pradesh	Refinery	3102.5 TPA H2
		Hygenco	Planning	Haryana	Steel	75 TPA H2
		Gov of Kerala - IH2A	Planning	Kerala	Mobility	21,900 TPA H2

Note: 1 Kg of ammonia requires 0.18kg of hydrogen; MTPA – Million Tonnes Per Annum

# The projects are emerging across India varying by the end-use application

## Project Locations targeting large-scale applications



Large-scale application-based projects in refining, ammonia & steel manufacturing are in clusters

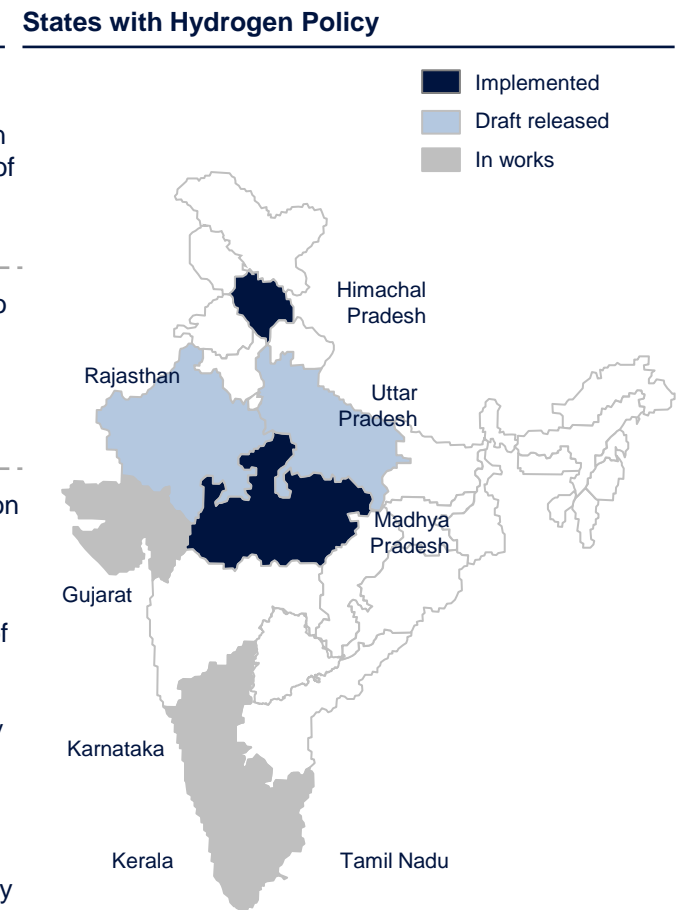
## Project Locations targeting small-scale applications



Applications within mobility, gas blending, methanol production & pilot projects are distributed across the country

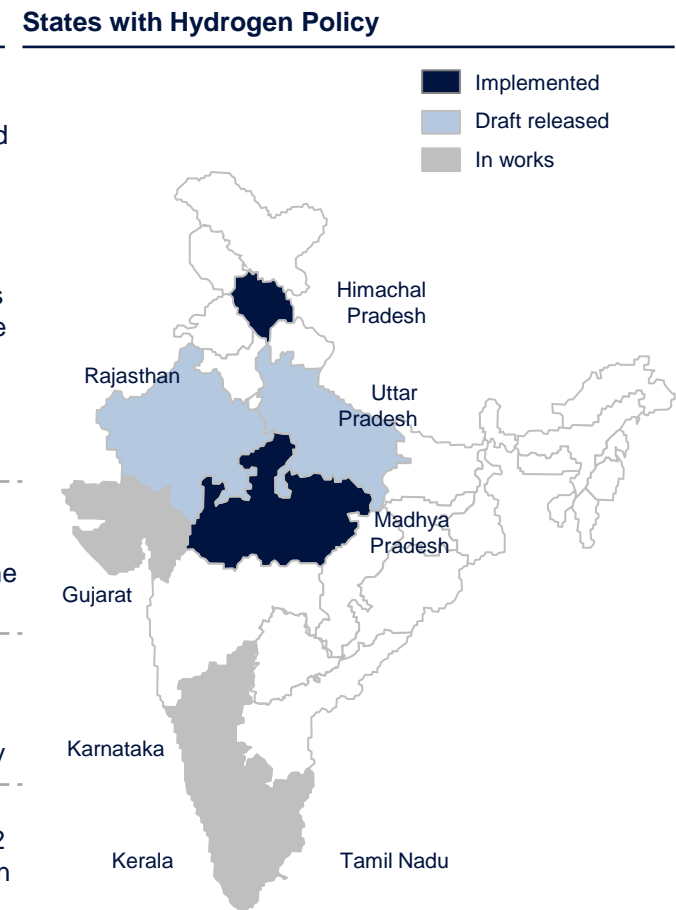
# States have been working on their own policy to participate in the transition; Rajasthan and Uttar Pradesh have recently released a draft of dedicated green hydrogen policy

State	Policy Status	Policy Details
<b>Himachal Pradesh</b>	Implemented as part of Energy Policy	<ul style="list-style-type: none"> <li>Approved in Jan 2022, Himachal's new energy policy provides provisions &amp; incentives for Green Hydrogen producers                             <ul style="list-style-type: none"> <li>Green H2 plants to get same incentives as industries, provision of surplus power from the nearby hydro plants and exemption of electricity duty, registration &amp; stamp duty for establishment of Hydrogen plants</li> </ul> </li> </ul>
<b>Madhya Pradesh</b>	Implemented as part of RE policy	<ul style="list-style-type: none"> <li>RE policy 2022 for the MP government has a section dedicated to green hydrogen production and electrolyser manufacturing</li> <li>The incentives extended are similar to ones extended to RE Equipment manufacturing covering concessional lease rent for government land, subsidies, rebate/exemption on duties etc.</li> </ul>
<b>Rajasthan</b>	Hydrogen Policy Draft Released	<ul style="list-style-type: none"> <li>Aims to make Rajasthan the most preferred investment destination for green hydrogen production in India.</li> <li>Govt. to provide land near RE projects at competitive rates, promote establishment of H2 consumption units near production sites and give fiscal incentives for adoption of hydrogen instead of fossil fuels</li> <li>Govt to offer incentives comprising of investment support on SGST, employment subsidy, electricity duty exemption, electricity charges subsidy, rebate in power tariff, stamp duty exemption, mandi fee exemption, rebate in land conversion charges, and support for water conservation / green measures</li> <li>5% interest subsidy for term loans for investing in plant and machinery (for 5 years up to INR 10 cr per year) or capital subsidy equal to 20% of the investments made up to INR 50 cr</li> <li>One-time 50% reimbursement of the cost incurred for acquiring technology from premier national institutes in India (up to INR 2 cr)</li> </ul>



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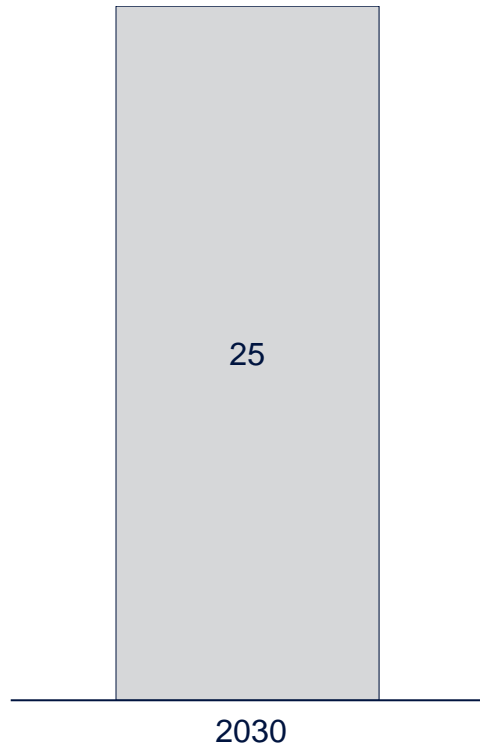
State	Policy Status	Policy Details
<b>Uttar Pradesh</b>	Hydrogen Policy Draft Released	<ul style="list-style-type: none"> <li>Aims to be a leading green H2/ammonia producer and a 100% green hydrogen/ammonia consuming state by 2035</li> <li>4 key pillars to build the H2 ecosystem: boost manufacturing, lead R&amp;D and innovations, provide incentives for promoting Green H2 adoption and establish the state's green hydrogen task force.</li> <li>Exemptions offered on land taxes, charges and duties, water consumption and to provide employment subsidy; 100% reimbursement on SGST, some exemption on electricity charges</li> <li>An additional subsidy of INR 3500/tonne of urea will be applicable for every tonne of green urea produced in the state beyond the 10% blending share in total production</li> <li>CAPEX subsidy for electrolyzer deployment (starting at 60% and decreased to 20%) from 2023 to 2027</li> </ul>
<b>Karnataka</b>	In works	<ul style="list-style-type: none"> <li>Karnataka government intends to develop Green H2 policy in line with the national policy and develop pilot projects in PPP model</li> <li>Mangalore is proposed to be the first green hydrogen cluster in the state with total investments of approximately INR 1.5 lakh crores</li> </ul>
<b>Kerala</b>	In works	<ul style="list-style-type: none"> <li>Released strategy road-map for deployment of hydrogen fuel cell electric public transport buses</li> <li>Kerala Govt and IH2A to build Kochi Green Hydrogen hub, plans to produce 60 TPD green hydrogen to be used initially for mobility</li> </ul>
<b>Gujarat</b>	In works	<ul style="list-style-type: none"> <li>Gujarat government is working on the hydrogen policy with plans to offer financial subsidies to subsidize the high costs of green H2</li> <li>Gujrat government has reserved 6000 sq. km of land for hydrogen fuel projects</li> </ul>
<b>Tamil Nadu</b>	In works	<ul style="list-style-type: none"> <li>Tamil Nadu government announced in the assembly that a Green Hydrogen Policy would be unveiled to encourage investments in (blue and green) hydrogen production</li> <li>Thoothukudi to form a green hydrogen cluster within the state with total investments of approximately INR 83,000 Crores</li> </ul>



Note: H2 – Hydrogen; PPP – Public Private Partnership

# Electrolyser manufacturing tie-ups have started; limited clarity on export potential

2030 Electrolyser manufacturing capacity Vision by NITI Aayog in India in GW



Player Type	Player	Electrolyser OEM	Technology	Partnership details
RE developers		Stiesdal	Looking for partner	Alkaline
		John Cockerill		Alkaline
		Looking for partners		TBD
Oil and Gas		homiHydrogen		TBD*
				Alkaline
		Looking for partners		TBD
Project EPC		Hydrogen pro		Alkaline
		Looking for partners		TBD
Electrolyser OEMs				PEM
				SOEC AEM
				TBD

- Reliance has already partnered up with Stiesdal and is now in talks with another electrolyzer OEM to set up their gigafactory
- Greenko and John Cockerill enters a JV to manufacturer electrolyzers for green hydrogen and ammonia plants
- Adani group will build a 5 GW electrolyser factory; that will produce 3 MTPA of hydrogen by 2030
- OIL & homiHydrogen aims for partnership which could include manufacturing and packaging of electrolyzers in India
- BPCL will work with Bhabha Atomic Research Centre (BARC) to scale up Alkaline Electrolyser technology
- GAIL released an expression of interest for partner selection for electrolyser manufacturing
- L&T and Hydrogen pro signed an MoU for setting up gigawatt-scale manufacturing of alkaline water electrolyzers
- BHEL floated a request for partnership (technology partnership) for electrolyser systems to produce hydrogen
- Current production capacity of ~0.5 GW per year targeting US exports (PEM tech); Planned expansion to 2 GW per year
- Plans to establish 1GW manufacturing capacity of SOEC electrolyser in Maharashtra
- Plans to establish 250MW manufacturing capacity at an investment of Rs.400 crores.

Note: \*HomiHydrogen is developing capabilities for Alkaline, PEM, AEM & SOEC

GAIL - Gas Authority of India Limited; BHEL- Bharat Heavy Electrical Limited; L&T and IOCL have signed a binding term sheet to manufacture electrolyzer;